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GOOD MORNING: The Van Trump Report 12-6-19

1 message

The Van Trump Report <reply@vantrumpreport-email.com>

Fri, Dec 6, 2019 at 5:30 AM

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"The price of originality is criticism and doubt. The value of originality is priceless."

Friday, December 6, 2019
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Morning Summary: Investors are very anxious to see today's Employment Report which is expected to show the economy added +186,000 jobs in November, up from 128,000 jobs in October and 155,00 jobs in November 2018. The unemployment rate is projected to hold steady at 3.6%, unchanged from October and down slightly from December 2018. Investors are a little nervous after ADP on Wednesday showed a sharp decline in November job growth. The government's numbers and ADP's don't always line up, though, and Weekly Jobless Claims have remained steady, so no one seems overly concerned. Today also brings Consumer Sentiment, Wholesale Trade, and Consumer Credit. With the holiday shopping season in full swing, there is a lot of investors deeply interested in consumer spending, so you have to believe Consumer Sentiment will be closely watched. There will also be a lot of attention on today's OPEC+ meeting. OPEC committee members agreed yesterday to deepen production cuts by another -500,000 barrels a day along with its allies until the end of March. Non-OPEC members will vote on the deal today. Next week brings the Federal Reserve's FOMC policy meeting on

Tuesday and Wednesday. The central bankers are expected to leave interest rates "unchanged" following three rate cuts earlier this year. The meeting will also bring new long-term economic projections for how Fed members believe key economic variables will perform over the next three years. The outlooks provide some insight into what direction the Fed thinks the economy is headed. Fed Chair Jerome Powell will also hold a follow-up press conference on Wednesday. Key economic data next week includes Small Business Optimism on Tuesday, the Consumer Price Index on Wednesday, the Producer Price Index on Thursday, and Retail Sales and Export/Import Price on Friday. And of course, investors will still be paying close attention to the trade headlines, particularly any word from President Trump on whether he will postpone new tariff's on Chinese goods set to go into effect Sunday, December 15. It would also be nice to hear tangible progress on the USMCA (new NAFTA). The U.S. and Mexico are reportedly still tweaking some changes to the final deal which some say is hitting some speed bumps over how to enforce labor standards.

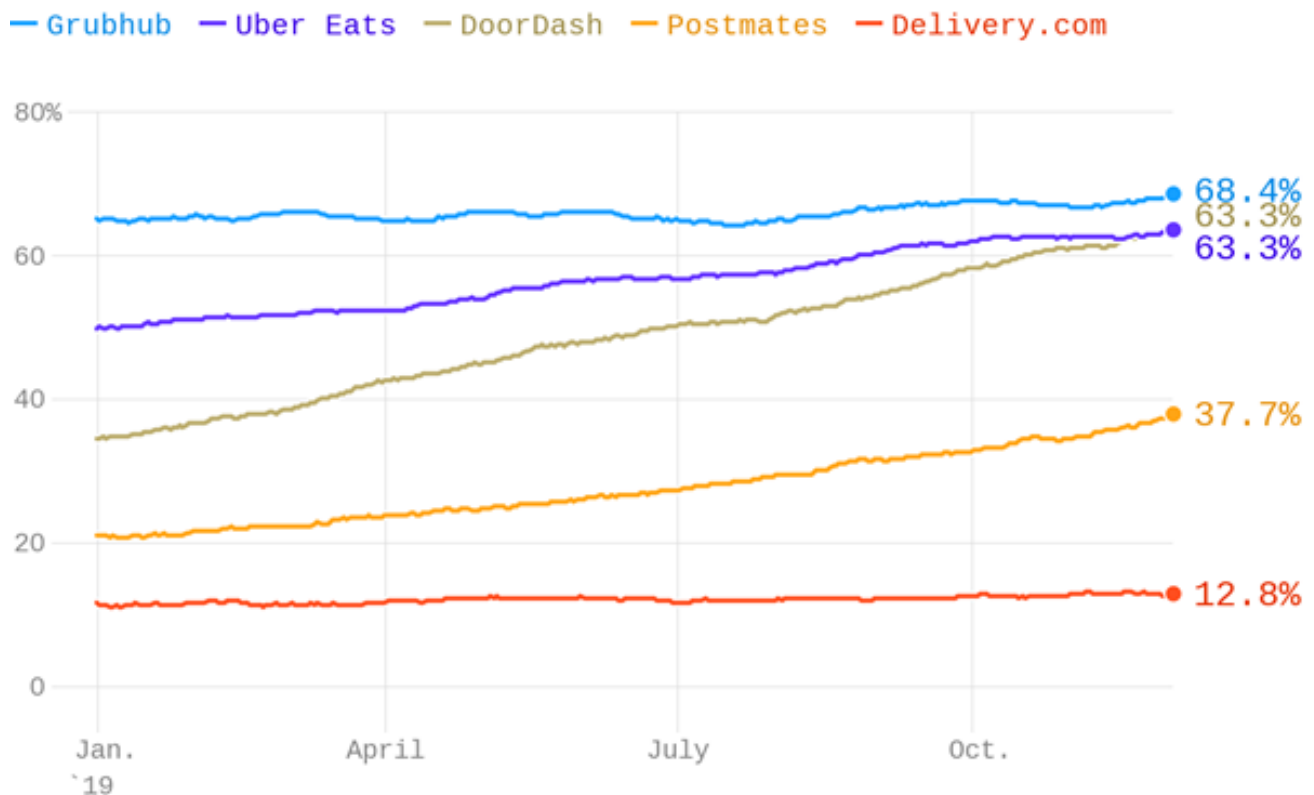
OPEC Looks to Cut Crude by An Extra -500,000 Barrels a Day: *At yesterday's OPEC meeting a committee of oil producers led by Saudi Arabia and Russia recommended the group deepen their output-cuts target by an additional 500,000 barrels a day. The reduction would come on top of the current agreement between OPEC and its allies, collectively known as OPEC+, which calls for cuts of -1.2 million barrels a day from late 2018 levels through March 2020. The decision must be ratified by OPEC+ at a meeting today. Delegates said there was no agreement yet on how the cuts will be divided between OPEC members and Saudi Arabia. The committee is also pushing for improved compliance from countries such as Nigeria and Iraq, which have not fully met their quota commitments. OPEC members in November pumped 29.65 million barrels a day of crude oil, with the 11 members subject to quotas achieving a compliance rate of 145% of the current production-cut agreement, according to an S&P Global Platts survey of the group's production released Thursday. That means the members under the quotas are cutting 368,000 barrels a day more than 812,000 barrels a day that OPEC agreed to under the pact. Saudi Arabia self-reported its production at 10.3 million barrels a day in October, which is 431,000 barrels a day below its quota under the deal, in a move to "lead the coalition by example," the survey said. (Sources: MarketWatch, Bloomberg)*

Competition is Getting Fierce in Food Delivery: *Food delivery apps look to have found a sweet spot as data shows more than a quarter (27%) of Americans spend up to \$50 each month on delivery. Competition among delivery companies is getting serious as more sign exclusive agreements with restaurants, closing the door on competition. The number of Americans considering DoorDash has doubled since the beginning of the year, according to data from YouGov. Americans' awareness of DoorDash also has shot up*

dramatically this year from 35% in January to 63% in December. That's been largely due to a \$400 million investment from venture capital investors and the purchase of rival Caviar, which has allowed DoorDash to spend aggressively on ad campaigns and pursue exclusive delivery rights with The Cheesecake Factory, Chili's, Wendy's and Chipotle, among others. Still, Uber Eats remains the dominant player when looking at which services Americans say they'd consider, while Grubhub still has the highest BrandIndex Awareness score, YouGov finds. On the otherside, only around 2% of survey respondents said they would consider using Delivery.com, and just 5% said they would try Postmates. (Source: Axios)

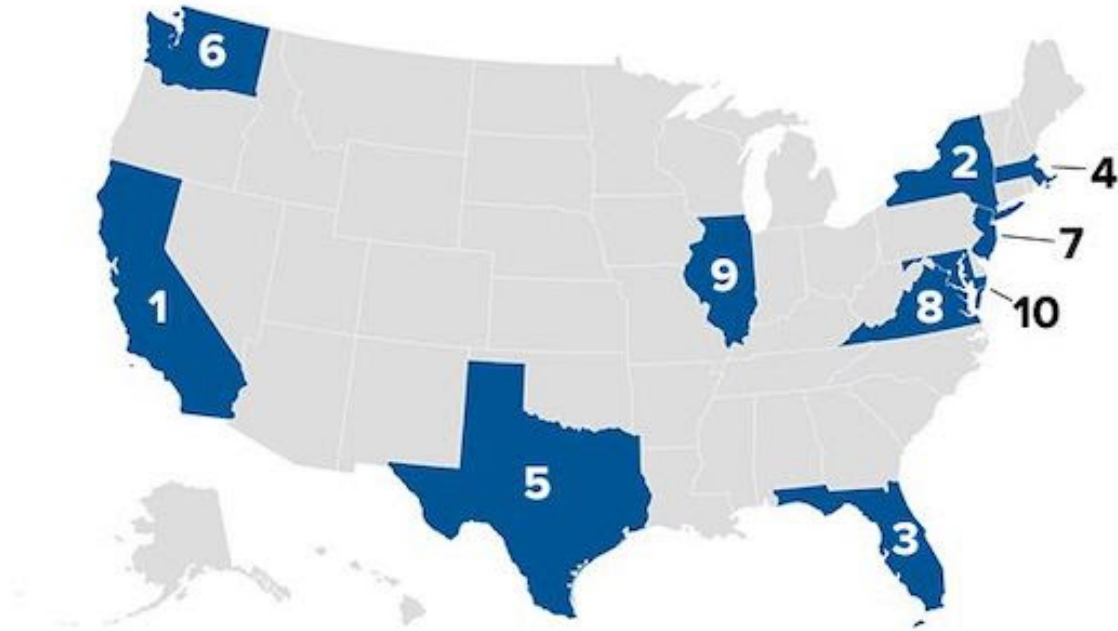
Percent of respondents aware of food delivery services

YouGov BrandIndex, January 1 to December 3, 2019



Millennial Millionaires Growing: *There are approximately 618,000 “millennial millionaires” — those with a net worth of over \$1 million — in the United States, according to a 2019 report from Coldwell Banker Global Luxury and WealthEngine, which defines millennials as those born between 1982 and 1996, or ages 23 to 37 in 2019. The population of wealthy young people is growing, the report finds. And they're getting richer: “By 2030, millennials will hold five times as much wealth as they have today, and are expected to inherit over \$68 trillion from their predecessors in the Great Transfer of Wealth.” Almost half, 44%, of the millennial millionaires are concentrated in California. (Source: CNBC)*

States with the most millennial millionaires



SOURCE: Coldwell Banker



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Tweets of the Day



Charlie Bilello ✓
@charliebilello



Betting market odds to win Democratic nomination...

Oct 4...

1) Warren: 52%

- 1) Trump: 32%
- 2) Biden: 21%
- 3) Yang: 11%
- 4) Buttigieg: 8%
- 5) Sanders: 7%

Today...

- 1) Biden: 25%
- 2) Buttigieg: 20%
- 3) Sanders: 18%
- 4) Warren: 17%
- 5) Bloomberg: 12%

Who will win the 2020 Democratic presidential nomination?						
Contract	Latest Yes Price	Best Offer			Best Offer	
 Joe Biden	25¢ <small>NC</small>	26¢	Buy Yes	Buy No	75¢	
 Pete Buttigieg	20¢ <small>1c+</small>	21¢	Buy Yes	Buy No	80¢	
 Bernie Sanders	18¢ <small>2c+</small>	18¢	Buy Yes	Buy No	83¢	
 Elizabeth Warren	17¢ <small>1c+</small>	18¢	Buy Yes	Buy No	83¢	
 Michael Bloomberg	12¢ <small>1c+</small>	13¢	Buy Yes	Buy No	89¢	
 Andrew Yang	8¢ <small>NC</small>	8¢	Buy Yes	Buy No	93¢	
 Hillary Clinton	6¢ <small>NC</small>	6¢	Buy Yes	Buy No	95¢	
 Kamala Harris	3¢ <small>NC</small>	4¢	Buy Yes	Buy No	97¢	
 Amy Klobuchar	3¢ <small>NC</small>	3¢	Buy Yes	Buy No	98¢	
 Tulsi Gabbard	3¢ <small>NC</small>	3¢	Buy Yes	Buy No	98¢	



Jon Erlichman ✓

@JonErlichman



On this day in 1994: PlayStation released





George Sippe
@gsippe



Summer Storms in Muckinbudin [#harvest](#) [#Muckinbudin](#) Muckinbudin, Australia





Midwest Ag Services, LLC
@ag_midwest



Our crew has been doing some final custom work to close out the season! Frost is setting in...

[#acresnohours](#) [#chiselpow](#) [#harvest19](#)





Clarke Fretz
@4mcc



Engaged unload auger, killed everything. Tried to tarp bin while combine was covered in ice [#harvest19](#)



Jordan Sherrill
@J_Sherrill



Thankful to be done with [#harvest19](#)
Thankful know one got hurt
Thankful we get to try again next year
Thankful my wife didn't divorce me through this messed up year

Three Oaks, MI





Great point :)

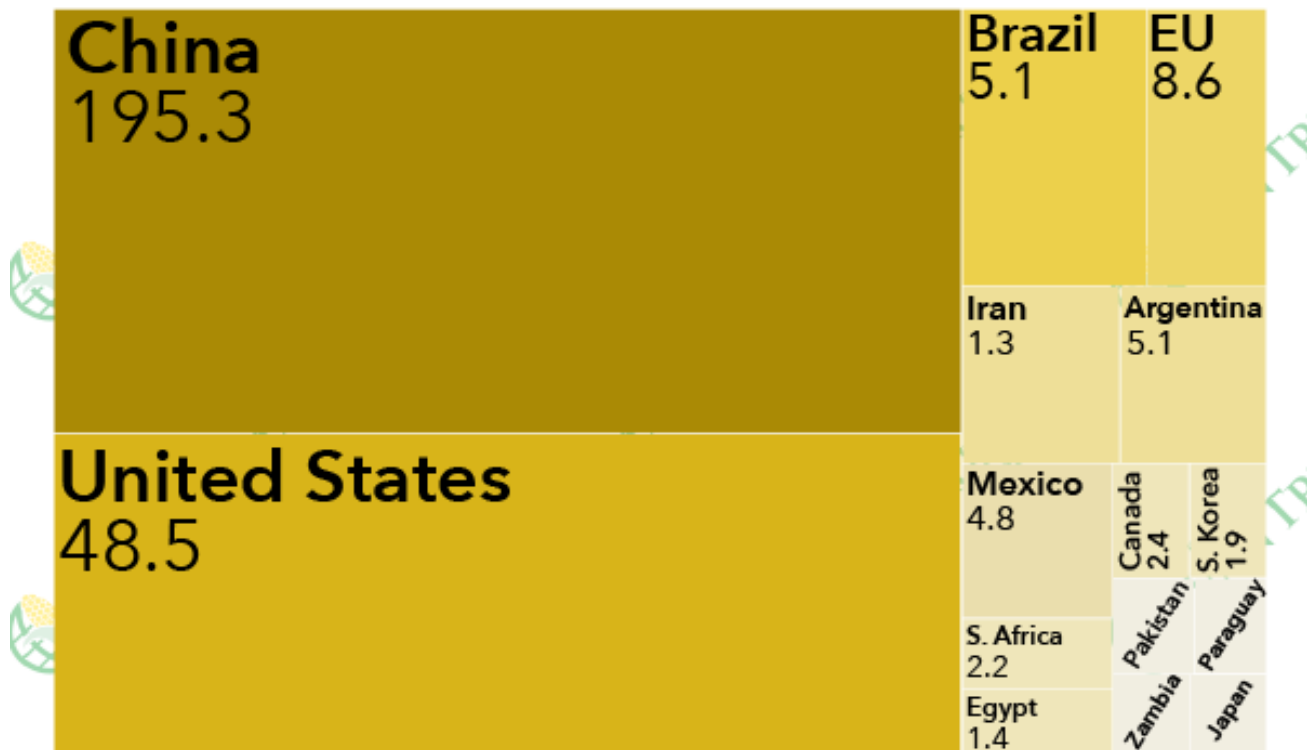




Corn bears continue to point towards weak demand and ample supply. Weekly export sales numbers were once again a disappointment. Bulls point to the fact last week was shortened by the holiday so perhaps it wasn't all that bad. Keep in mind, the USDA will be releasing its December Supply and Demand report next Tuesday, December 10. Even though the USDA won't be updating its production forecast in this report many traders are curious about overall demand? Bears want to argue that both exports and ethanol need to be lowered. I strongly argue against that but remember I'm also holding some bullish corn positions and need to price more new-crop cash bushels. But I really believe U.S. exports are going to start picking up some momentum and might actually reach the USDA's current forecast. I also believe the slightly improved margins in the ethanol space can keep demand steady there as well. As for feed and residual demand, I believe the USDA is actually underestimating demand and needs to move their estimate higher, I just don't know if they will take that step in this report, perhaps preferring to wait until the end-of-year January report. Bottom-line, I think U.S. ending stocks are going to eventually work lower over the next six months, but I'm not looking for much change at all by the USDA in next week's report. Technically, I'm keeping an eye on the lows. The MAR20 low was posted at \$3.65⁶; the JUL20 low was posted at \$3.82²; and the new-crop DEC20 low was posted at \$3.88⁴, we are now within a nickel of each these lows. It feels to me like the bears still want to test them. I'm just curious if the bears will still want to

stick around following new lows? In other words, some might not see enough meat left on the bone to remain a big net-short. As a spec, I like the thought of being a small net buyer on the bigger breaks down at these levels. As a producer, I will stay extremely patient during the next 60 to 90-days. I will continue to closely monitor South American weather and global politics.

Global Corn Ending Stocks (in million metric tons)



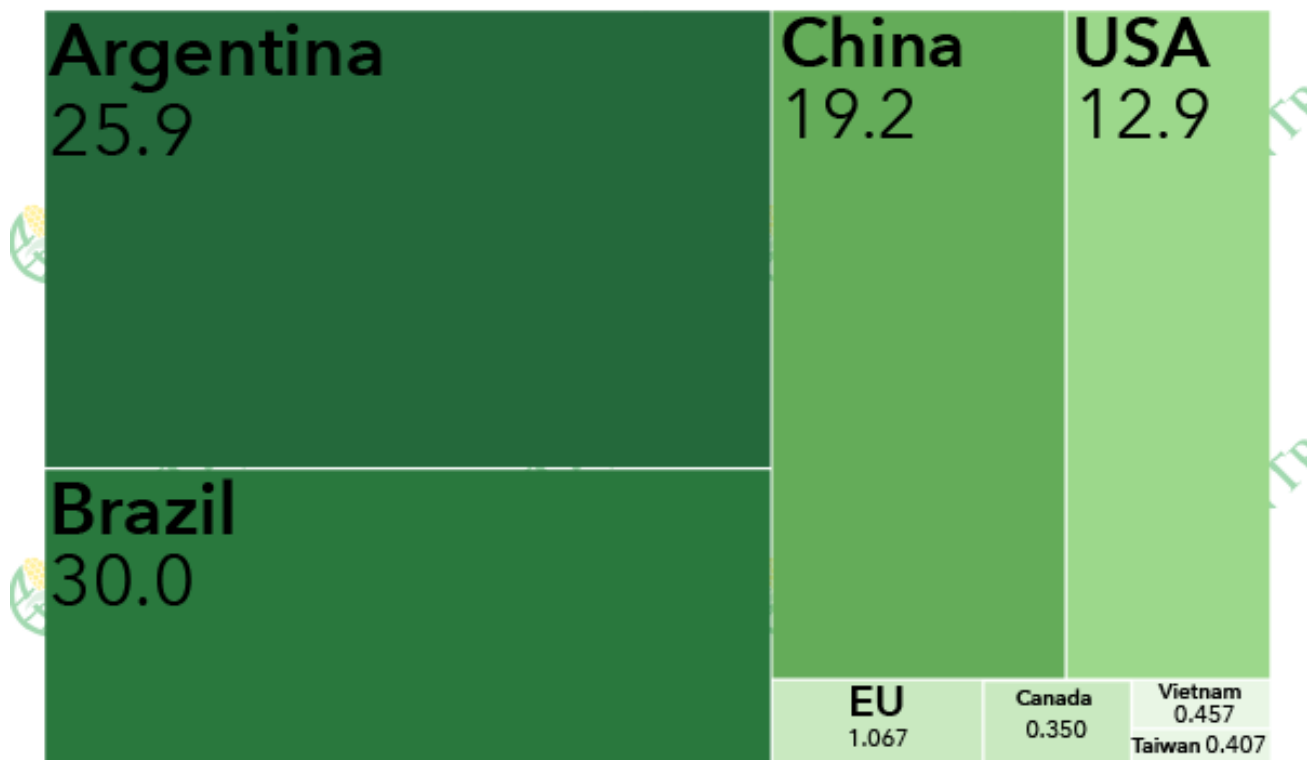
World Total: 295.9 million metric tons

Source: USDA, PS&D, November 2019

Soybean bulls are talking about a large Argentine crusher perhaps running into a few problems which could ultimately help provide price support for U.S. meal. Perhaps more importantly traders are preparing and bracing for what could be a big week coming up. Remember, we have the monthly USDA Supply and Demand report on Tuesday, then the new tariff trade deadline on Sunday, December 15th. I have to imagine the trade deadline is going to provide many more fireworks than the USDA report. In fact, similar to corn, I'm not really looking for much change from the USDA. I could argue its export estimate needs to be reduced, but I'm not sure the USDA will be eager to make that move, especially with so much uncertainty still surrounding Chinese trade negotiations. I also think the recent

uptick in Chinese purchases should be enough to keep the USDA on hold. Longer-term, however, If the trade deal falls apart I suspect the USDA will have to start lowering its export expectations. As for domestic crush demand, I would like to argue that the USDA will move its number higher, but again I'm not sure that will happen in this upcoming report. I feel the USDA might be better served to wait and see more data. As for South America not much has changed in the headlines and I continue to monitor weather and politics. As a spec, I'm holding the smallish bullish position initiated early in the week. I'm fully prepared to take more small bites should we continue to break lower in the days ahead. If we continue to rally on positive trade headlines, I will not be adding into the strength. Rather, I will simple bank profits and move to the sideline wishing I would have taken a bigger stake. As a producer, I am in no hurry to sell cash soybeans sub-\$9.00 per bushel.

Global Soybean Ending Stocks (in million metric tons)



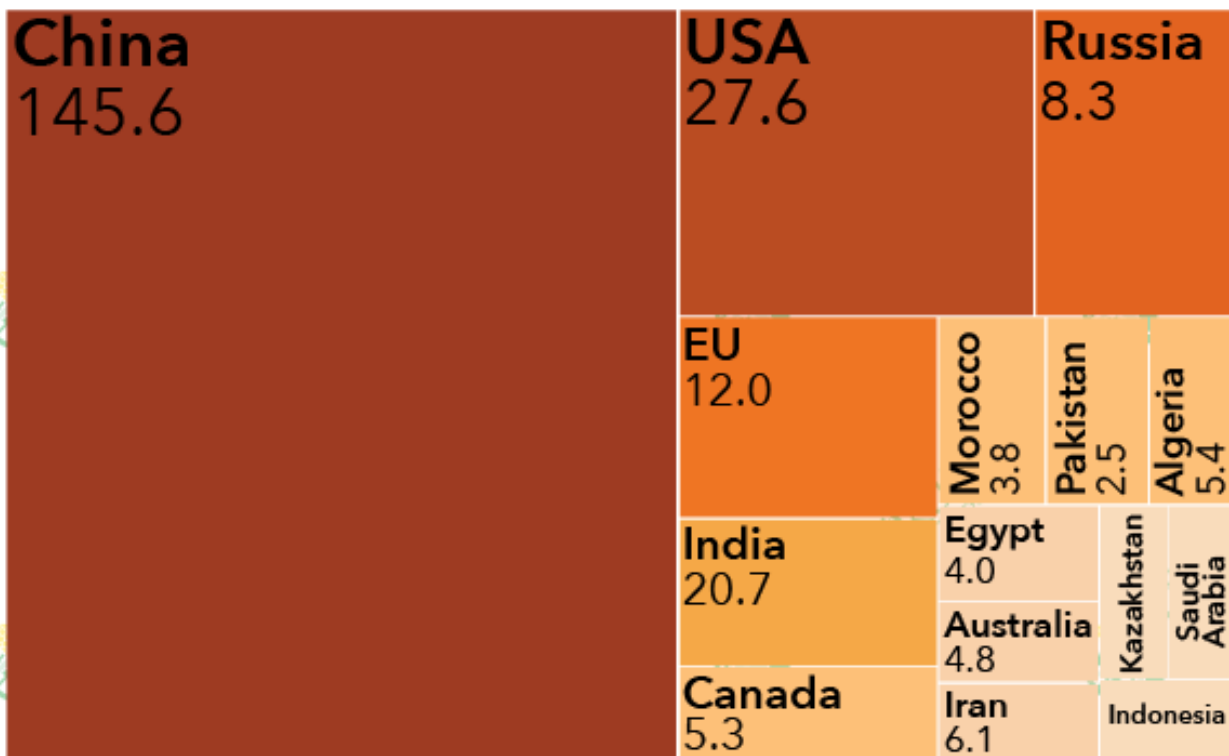
World Total: 95.42 million metric tons

Source: USDA, PS&D, November 2019

Wheat bears are pointing to another round of weak export sales which were reported the lowest of the marketing year. Like I mentioned in the corn comments, just remember, last week was a shortened holiday week so perhaps its not all that

bad? Next week we get the USDA's monthly Supply and Demand report, but like the other row crops mentioned above, I'm not looking for much change in the balance sheet. Bulls argue that a much weaker export program from Australia and perhaps a small step back by Russian exporters will ultimately allow for stronger U.S. demand. I mostly agree. I'm hoping to see an uptick in U.S. wheat export demand. I'm also hoping to eventually see the USDA bump feed and residual demand a bit higher. Again, however, that probably doesn't happen in next week's upcoming report. As a spec, I continue to hold a small bullish spring wheat position. As a producer, I'm sticking with my wait-and-see approach. I will continue to closely monitor weather here at home and around the globe. There are some areas that certainly need to be on our radar. I'm actually starting to hear more talk and concern about dry conditions building here in parts of the U.S., particularly some of the larger HRW areas in Kansas and Oklahoma. It's very early but we need to be paying attention. Don't forget, Canada releases an update on crop production today. Most inside the trade seem to be looking for a small increase in production from the September crop estimate.

Global Wheat Ending Stocks (in million metric tons)



World Total: 288.27 million metric tons

Source: USDA, PS&D, November 2019

U.S. Grain Ending Stocks 2019/20

(million bushels)

	December #'s	Avg. Trade Estimate	Range of Estimates	November Estimates	2018/19 Estimate
Corn	???	1,919	1,890 - 1,960	1,910	2,114
Soybeans	???	476	455 - 500	475	913
Wheat	???	1,010	989 - 1,025	1,014	1,080

World Grain Production 2019/20

(million tonnes)

	December #'s	Avg. Trade Estimate	Range of Estimates	November Estimates
Corn	???	295.52	292.0 - 298.2	295.96
Soybeans	???	95.46	93.90 - 96.80	95.42
Wheat	???	286.18	283.9 - 288.5	288.28

South American Production

(million metric tons)

	December #'s	Avg. Trade Estimate	Range of Estimates	November Estimates
Argentina Corn	???	49.77	49.0 - 50.0	50.0
Argentina Soybeans	???	53.0	52.0 - 54.0	53.0
Brazil Corn	???	100.93	100.0 - 101.5	101.0
Brazil Soybeans	???	123.03	122.0 - 124.0	123.0



> Last Day to Sign Up for Trade Aid: *Today is the final day to enroll in the 2019 Market Facilitation Program - signup began July 29. As of last week, the administration had paid \$10.2 billion of the \$16 billion that it earmarked to assist farmers impacted by the trade dispute with China. The package included \$14.5 billion for producers of row crops, specialty crops, and hogs and dairy. Two tranches of cash payments have been disbursed to producers and the final tranche of \$3.6 billion may be released in January, depending on trade negotiations and market conditions. Details are available [HERE](#).*

> CRP Enrollment Opens Monday, December 9: *Agriculture Secretary Sonny Perdue announced the U.S. Department of Agriculture is opening signup for the Conservation Reserve Program (CRP) on December 9, 2019. The deadline for agricultural producers to sign up for general CRP is February 28, 2020, while signup for continuous CRP is ongoing.*

> U.S.-Japan Deal Expands Opportunities for U.S. Red Meat: *The US Meat Export Federation says there's good news on the horizon for U.S. beef and pork industries now that the partial U.S.-Japan trade agreement has been approved by the Japanese Parliament. USEMF economist Erin Borrer says the U.S. is back on a level playing field with its competitors. "We have been at a significant and growing tariff disadvantage compared to our major competitors in the Japanese market," she says. "We had already seen our market share erode especially on the pork side with these tariff disadvantages." She tells Brownfield U.S. beef and*

pork sectors will not only be able to recover some of their lost market share, but capitalize on the growth potential in the Japanese market. Now that tariff rates for the U.S. will mirror those of major competitors, the USMEF forecast that US beef and pork exports to Japan for 2020 to reach \$2.3 billion for beef and \$1.7 billion for pork. And by 2025, U.S. red meat exports to Japan will approach the \$5 billion mark as consumption of U.S. red meat increases because of the greater access for Japanese consumers. Listen to the full interview over at [Brownfield Ag News](#).

> Warning Signs for USMCA: *Disagreement between U.S. and Mexican trade officials over how to enforce labor standards under USMCA could derail the chances of Congress ratifying the three-way deal this year. Jesús Seade, Mexico's undersecretary for North America, returned to D.C. to meet with U.S. Trade Representative Robert Lighthizer, hoping to strike a compromise on the labor enforcement provisions that would defuse political backlash in Mexico over the proposed changes that Lighthizer negotiated with House Democrats. But after six hours of talks, Seade emerged Wednesday night without a breakthrough. One of the trade deal's biggest Democratic backers, Texas Rep. Henry Cuellar, said that Mexican officials would rather walk away and keep the original NAFTA in place. Mexican sources with knowledge of the negotiations offered similar assessments of the situation. Seade and other Mexican officials have made clear that "Democrats are asking for some very extreme positions we're not going to accept," Cuellar said. For example, Mexican leaders and businesses are opposed to allowing U.S. inspectors into Mexico to verify that companies are complying with USMCA's stricter labor standards. (Source: Politico)*

> African Swine Fever Helps Drive World Food Prices Higher: *The United Nations said yesterday that global food prices rose significantly in November, up nearly +10% on the same month last year, pushed up by a combination of rising meat and vegetable oil prices. Between October and November this year, meat prices jumped by +4.6% on the UN Food and Agriculture Organization's (FAO) meat price index, the biggest month-on-month rise for more than a decade. One reason is China's increased imports to fill the gap left after losing almost half its pig inventories to African Swine Fever. World food prices rose the most for beef and mutton, the FAO said, buoyed by strong demand for imports, particularly from China as end-of-year festivities approach. Vegetable oils also bumped up global food prices last month. The FAO's vegetable food oils index was up +10.4% in November, driven in part by Indonesia requiring more biodiesel be blended in with petrol supplies, in turn diverting more palm oil from food to energy.*

> FAO Forecasts All-Time High Global Cereal Production: *The UN's Food and Agriculture Organization (FAO) also updated world cereal supplies, forecasting 2019 world cereal production will hit an all-time high of 2.714 billion metric tons, up +0.4% from last month's estimate and now nearly +57 million metric tons above 2018 production. Global wheat production was raised slightly to 766.4*

million metric tons, the result of upward adjustments to the production estimates in the European Union (EU), which more than offset a trimming of the output estimate in the United States. World cereal utilization for 2019-20 is nearly unchanged at 2.709 billion metric tons, which will top the previous record set in 2018-19 by around 21 million metric tons. The forecast for world cereal stocks by the close of seasons in 2020 has been raised by almost +14 million metric tons (1.6 percent) since the previous month to 863 million metric tons, marginally down from the previous season and the third highest on record. At this level, the global cereal stock-to-use ratio would also approach a relatively high level of 31%, underscoring a comfortable supply situation. The forecast for world wheat inventories has been scaled up by +3 million metric tons since the previous month to close to 278 million metric tons, mainly on expectations of larger stock build-ups in several major exporting countries. At just over 403 million metric tons, total coarse grain inventories are also seen higher than earlier anticipated by almost +10 million metric tons, reflecting upward revisions to corn inventories especially in China and, to a lesser extent, in the United States. The full report is available [HERE](#).

> Brazil Meat-Packers Advised to Organize to Avoid Facing Corn Shortages in 2020: Brazilian meat-packers will need to plan to avoid facing corn shortages early in 2020, the head of national grain grower group Aprosoja says, referring to low inventories ahead of the harvesting of Brazil's second corn crop. "There could be a shortage, especially for producers of poultry and pork, if they don't organize, if they don't buy this corn in advance or enter futures markets," Bartolomeu Braz, president of Aprosoja, told reporters during an event. (Source: Reuters)

> Saudi Aramco Becomes World's Largest Publicly Traded Company: Saudi Aramco set the final price for its IPO, raising \$25.6 billion in the world's biggest listing. That values the oil giant at \$1.7 trillion. It received total bids of \$119 billion. Aramco will become the world's most valuable publicly traded company once it starts trading, overtaking Microsoft and Apple. (Source: Bloomberg)

> New App Predicts Water-Related Conflict up to Year in Advance: Conflicts over water are likely to flare up in Iraq, Mali and India in the coming year, according to the developers of an app launched on Thursday which aims to help prevent violence by flagging up potential flashpoints. They said the "groundbreaking" early warning tool, which has also predicted risks in Iran, Nigeria and Pakistan, could spot the likelihood of conflicts - including water-related violence - up to 12 months in advance. Climate change, increasing populations, rapid urbanization, economic growth and expanding agriculture are compounding pressures on the world's limited water supplies. The tool will enable governments and others, including development and disaster response experts, to intervene early to defuse conflicts, according to the Water, Peace and Security (WPS) partnership which is behind the app. It said trials suggested an 86% success rate

in identifying conflicts with 10 casualties or more. Read more [HERE](#).

> Despite Job Boom, More Men Are Giving Up On Work: *While the job market has rebounded nicely since the Great Recession, one segment of the population hasn't shared in the recovery. Men between the ages of 25 and 54 are still less likely to be working than they once were, says Melissa Kearney, an economics professor at the University of Maryland. In 1968, about 95% of men in their prime working years held jobs. The number has fallen to just 86%, even though today's job market is ultra-tight. The decline in male workers is concentrated almost entirely among men with high school diplomas or less, or even a bit of college, she Kearney. At one time, men of all educational levels were equally likely to be working; today, a huge gap has opened up, with many more college graduates holding jobs. Simply put, there's much less demand for the labor of less-educated men, Kearney says. "They're competing now with low-wage workers around the globe, and that's depressed domestic demand for their skills in the workforce," she says. Read more from [NPR](#).*

> This 2-Year-Old "Shopkeeper" is Winning Christmas: *Every Christmas, big companies and high street brands pump serious money into making their annual holiday TV commercial. But this year, a family-made ad, starring a hardware store owner's 2-year-old son and costing a mere \$130 to make, has captured the hearts of viewers around the world. Tom Jones, who runs family-owned Haford Hardware store in Rhayader, Wales, has been making seasonal ads and posting them on social media for three years. This year's commercial stars his 2-year-old son Arthur, and follows him as he helps out in the store over the Christmas period. "We just make it for fun, really. We try and put a bit of a spotlight on small independent businesses that you get in rural areas where we are, and we try and show that we can offer just as much as your high street chains," he added. Jones filmed the advert with his best friend, Josh Holdaway. The pair shot and edited the film in a day, and spent just £100 (\$130) on the video. "Arthur was brilliant -- the jobs he was doing in the video were not out of the ordinary," Jones told CNN. "He comes to the shop most days and tries to help out." Check it out [HERE](#). (Source: CNN)*

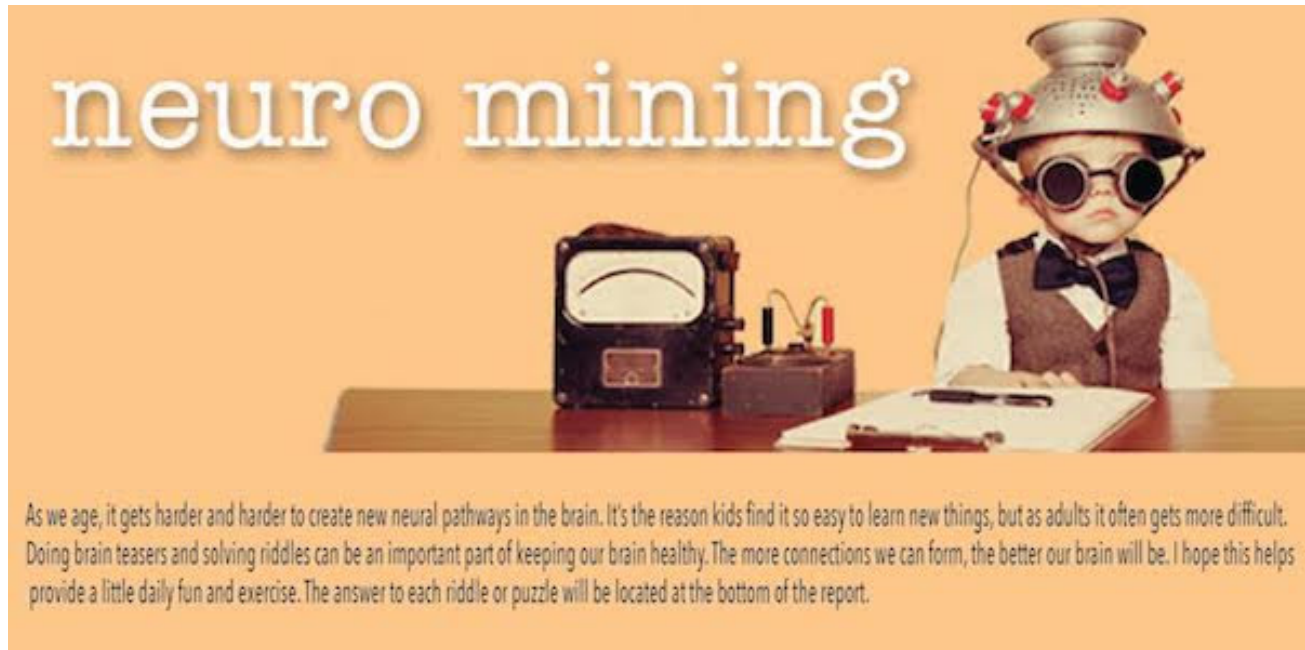


Southeastern Kansas - *We had a good amount of replanting with our corn and we eventually put beans down on more than a few of those acres. We are dryland farming and overall the corn averaged 115 this year and the beans 40+ bushels. Most of us down here are doing ok and not overextended but we are not seeing a whole lot of new technology being thrown at the acres. I know a lot of folks believe in cover crops but if it wasn't for the help we get for the seed, we probably wouldn't see any covers put down as guys need the cash now. The long term soil enhancement play just doesn't make sense for many growers down here no matter how bad they want to. We have moved most of our corn to the coop in the area, where basis has been strong for a while although it's back to level now. Some folks in the area think the numbers may be off a bit regarding on-farm storage of corn as they were not seeing the amounts of corn deliveries when prices were at their highest.*

North Central Iowa - *I had to take a tractor about 30 miles to pick up a different planter and went south to the Jewell area and was surprised at the amount of corn left and a few were harvesting as the snow has melted and they were making*

some nasty looking tracks. It appeared much wetter than our area. Suppose to get cold next week which will help. I was surprised as there are still several bean fields left. From what I saw several tried to till but they all failed. I talked to an elevator and they were applying anhydrous with wheel tractors as tracks couldn't move it but I will wait. You usually only get one chance to screw it up and I think some are using it.

North Central Kansas - *It has been one of the years where the lows seem to be exaggerated and the highs are the same. We thought for sure our crop wasn't going to make crap, then it start looking better and better. Right before harvest, the crops looked as good as we thought they could look until an 80 mile per hour wind took everything to the ground. Luckily we had about half our crop off at the time but we will still have to make an insurance claim. This was isolated to a pretty small area, just a couple counties but it was still devastating for us. On to next year at this point.*



TODAY'S RIDDLE: I tear paper but I'm not mad, I wear a purse but it's not a fad. Who am I?



Start Your Own Food Service Business With "Picnic's" Newest Tech

Seattle-based "Picnic" unveiled the first-of-its-kind intelligent end-to-end automated assembly platform for the foodservice industry. I should mention, Picnic's solutions make it easy for operators as the entire platform only requires a small footprint, not to mention the modular and multi-configurable equipment that makes it easy to use in both stationary as well as mobile kitchen formats.

Initial production will focus on high-volume, customizable pizzas, made with any kind of ingredients, consistently and sequentially, at a rate of up to 180 18" or 300 12" pizzas per hour. Eventually, the technology will be applied across several food segments, but the company is determined to deliver a consistent product with every meal, making your startup more efficient and thus more competitive. I can definitely imagine someone building their own mobile set up and traveling around to nearby events and college campuses to deliver fresh, hot, consistent pizza to hungry crowds.

Picnic's Robotics-as-a-Services (RaaS) model, will cover their full system with NO capital investment. I'm told, they will cover delivery, installation, and maintenance on a subscription basis. Meaning you're not just getting their system, you're getting an entire suite of services including cloud analytics, around-the-clock performance monitoring, and continuous free software and hardware upgrades.

Picnic's newest client is Centerplate, a leader in live event hospitality for more than 115 million guests each year at more than 200 prominent sports, entertainment and convention venues. They will be introducing the new technology at T-Mobile Park, home of the Seattle Mariners next season.

Centerplate is counting on the new technology to not only enable employees to be more successful but also influence the guest experience at ballgames, concerts and other stadium events.

This high output mobile or stationary restaurant could be the next thing in the foodservice industry, especially as it is geared to meet the demand for both dine-in and delivery during peak business hours. Personally, I see this as an opportunity for those in the right areas to create new food offerings and pivot into a new channel of business at a low-cost barrier of entry. Learn more and watch the technology at work at their website [HERE](#). (Source: modernrestaurantmanagement, yahoo, Picnic)





Apple Picks the Best Apps of 2019

Apple just held a little event in New York honoring the "Best Apps of 2019." In previous years, Apple's "best of" lists have included everything from apps to music, books and podcasts. The company says it will reveal some of those top items later this year but for their top app picks, they wanted to hold an event that focused specifically on the achievements by developers. All of the winners were chosen from new apps and games, or those with big improvements, that launched between October 2018 and October 2019. Apple says the apps are not chosen based solely on popularity, nor are they the apps that make Apple the most money. They look at specific criteria like the app or game's user experience, design, storytelling and creativity.

Apple also named "Storytelling Simplified" the top app trend of 2019, saying "a groundswell of apps helped us fill the proverbial blank page with our memories, dreams, images, and voices—and did so with more power and personality than ever...anyone can express themselves through moving podcasts, one-of-a-kind novels, and true-to-life photo collages in an easier way than ever before." I've included Apple's "honorable mentions" for this trend at the end of the "App of the Year" list.

iPhone App of the Year: [Spectre Camera](#) (Lux Optics) - This AI-powered app leverages a dizzying

amount of tech to let anyone take stunning long-exposure photos.

iPad App of the Year: [Flow by Moleskine](#) (Moleskine) - This digital notebook app also won an Apple 2019 Design Award. Draw and sketch using graphite pencils, chisel-tipped markers and more that have been meticulously tuned to mimic the real thing.

Mac App of the Year: [Affinity Publisher](#) (Serif Labs) - With its elegant user experience and remarkably reasonable price point, Affinity Publisher makes pro-level design accessible to everyone, whether you're creating a photo-rich coffee table book or a flyer for your second grader's play.

Apple TV App of the Year: [The Explorers](#) (The Explorers Network) - This app was designed to support the community of explorers, scientists and artists working toward a common goal: To create a comprehensive "visual inventory" of the natural world through photo and video.

Storytelling Simplified:

[Anchor](#) (Anchor FM) - Anchor is an all-in-one platform where you can create, distribute, and monetize your podcast from any device, for free.

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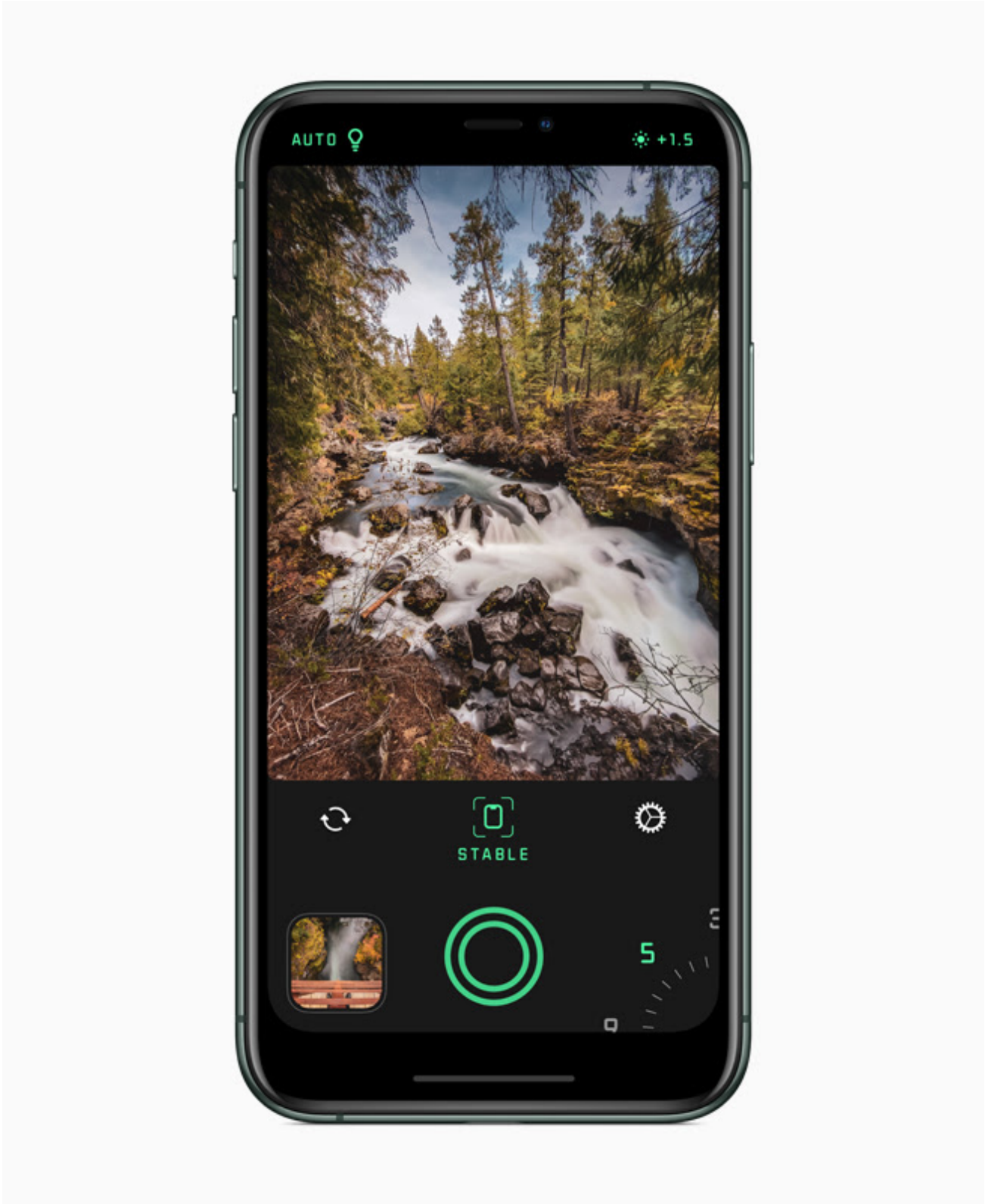
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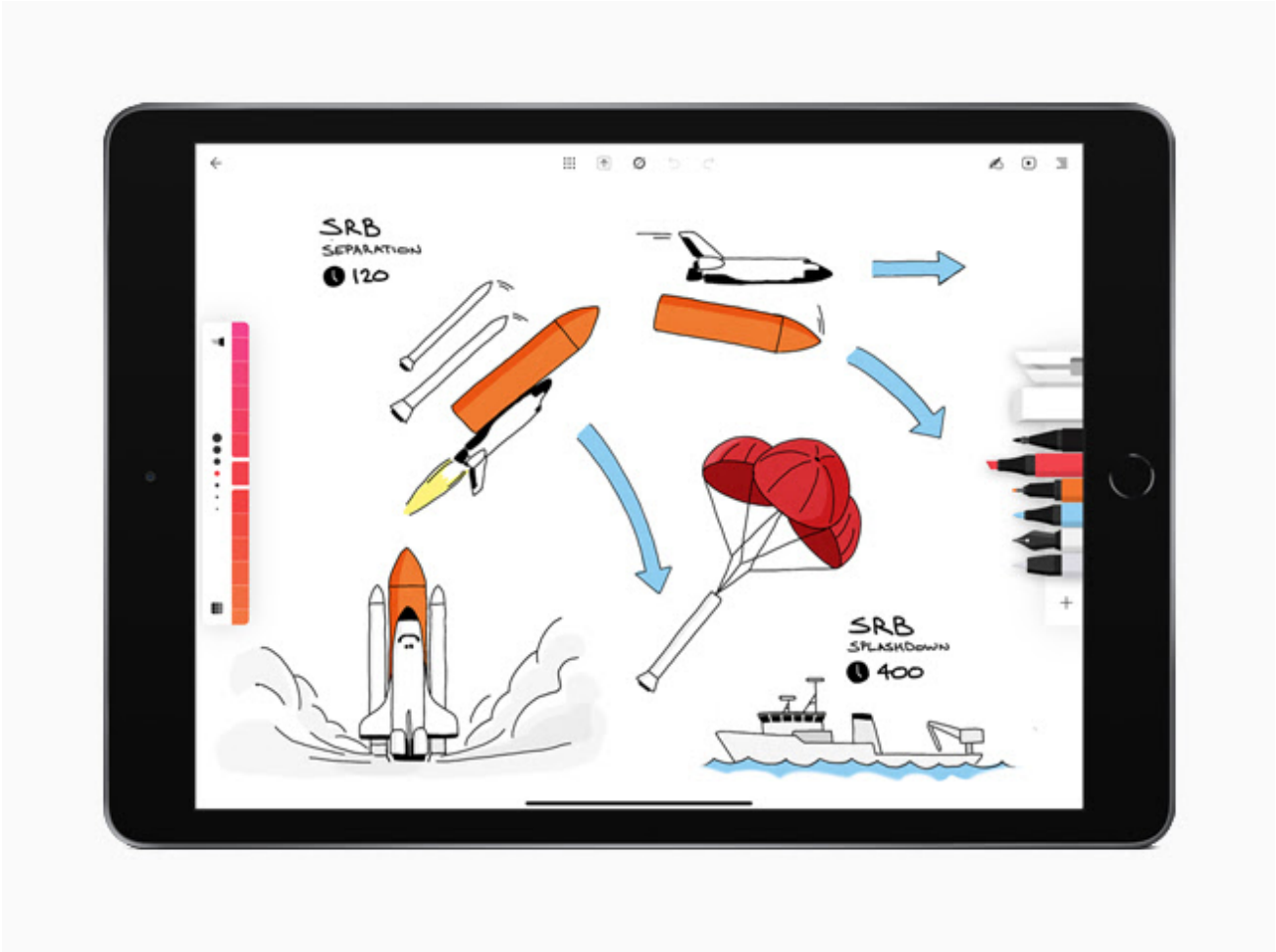
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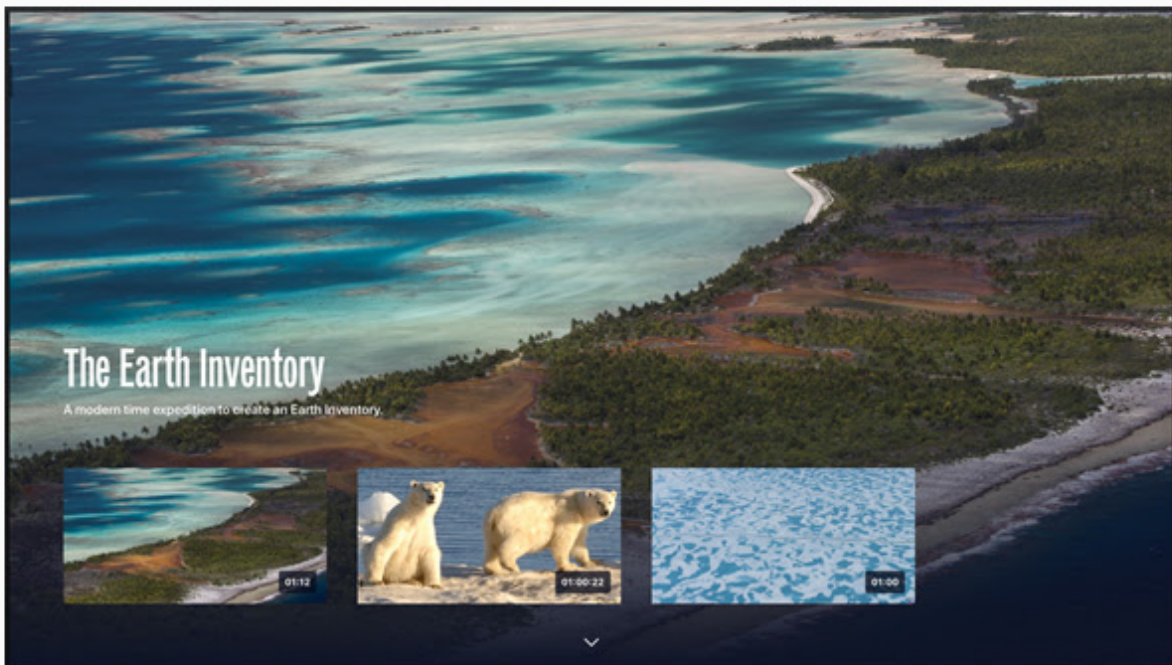
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May We Never Forget...12/07/1941

This weekend marks the anniversary of Pearl Harbor. This was sent my direction and I wanted to pass along and share. My grandfather was in WWII so I've always taken notice and bow my head in appreciation!

What God did at Pearl Harbor that day is interesting and I never knew this little bit of history:

Tour boats ferry people out to the USS Arizona Memorial in Hawaii every thirty minutes.

We just missed a ferry and had to wait thirty minutes. I went into a small gift shop to kill time.

In the gift shop, I purchased a small book entitled, "Reflections on Pearl Harbor" by Admiral Chester Nimitz.

Sunday, December 7th, 1941--Admiral Chester Nimitz was attending a concert in Washington, DC.

He was paged and told there was a phone call for him. When he answered the phone, it was President Franklin Delano Roosevelt on the phone.

He told Admiral Nimitz that he (Nimitz) would now be the Commander of the Pacific Fleet.

Admiral Nimitz flew to Hawaii to assume command of the Pacific Fleet. He landed at Pearl Harbor on Christmas Eve, 1941.

There was such a spirit of despair, dejection and defeat--you would have thought the Japanese had already won the war.

On Christmas Day, 1941, Adm. Nimitz was given a boat tour of the destruction wrought on Pearl Harbor by the Japanese.

Big sunken battleships and navy vessels cluttered the waters everywhere you looked.

As the tour boat returned to dock, the young helmsman of the boat asked, "Well Admiral, what do you think after seeing all this destruction?"

Admiral Nimitz's reply shocked everyone within the sound of his voice.

Admiral Nimitz said, "The Japanese made three of the biggest mistakes an attack force could ever make, or God was taking care of America.

Which do you think it was?"

Shocked and surprised, the young helmsman asked, "What do mean by saying the Japanese made the three biggest mistakes an attack force ever made?"

Nimitz explained...

Mistake number one:

The Japanese attacked on Sunday morning. Nine out of every ten crewmen of those ships were ashore on leave.

If those same ships had been lured to sea and been sunk--we would have lost 38,000 men instead of 3,800.

Mistake number two:

When the Japanese saw all those battleships lined in a row, they got so carried away sinking those battleships, they never once bombed our dry docks opposite those ships.

If they had destroyed our dry docks, we would have had to tow every one of those ships to America to be repaired.

As it is now, the ships are in shallow water and can be raised. One tug can pull them over to the dry docks, and we can have them repaired and at sea by the time we could have towed them to America.

And I already have crews ashore anxious to man those ships.

Mistake number three:

Every drop of fuel in the Pacific theater of war is in top of the ground storage tanks five miles away over that hill. One attack plane could have strafed those tanks and destroyed our fuel supply.

That's why I say the Japanese made three of the biggest mistakes an attack force could make or God was taking care of America.

I've never forgotten what I read in that little book. It is still an inspiration as I reflect upon it.

In jest, I might suggest that because Admiral Nimitz was a Texan, born and raised in Fredericksburg, Texas -- he was a born optimist.

But any way you look at it--Admiral Nimitz was able to see a silver lining in a situation and circumstance where everyone else saw only despair and defeat.

President Roosevelt had chosen the right man for the right job. We desperately needed a leader that could see silver linings.

Click [HERE](#) to see this short but great video titled, "How Pearl Harbor Was Attacked. The True Story"





ANSWER to riddle: A train or bus conductor.



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Corn 2018 Crop

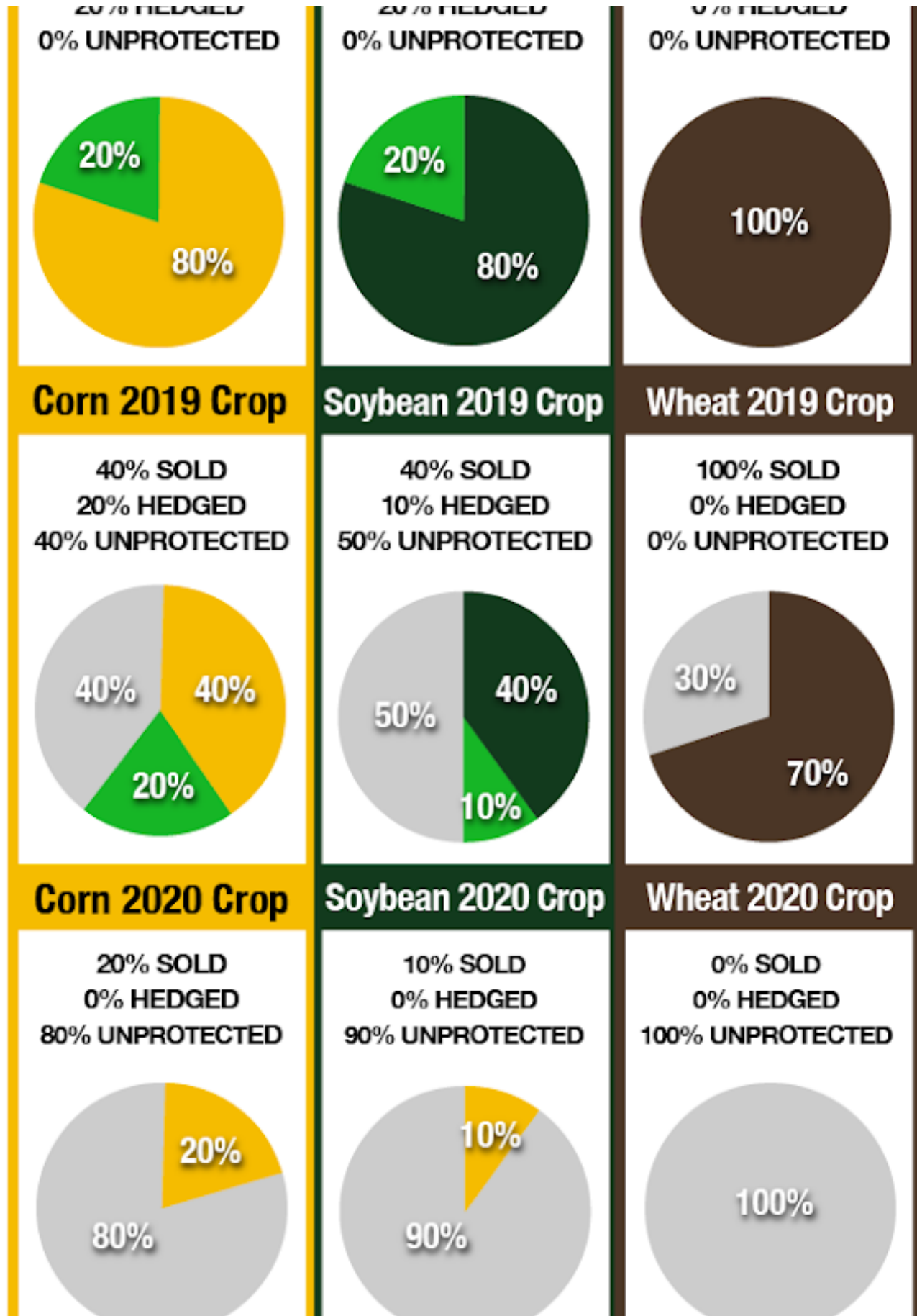
80% SOLD
20% HEDGED

Soybean 2018 Crop

80% SOLD
20% HEDGED

Wheat 2018 Crop

100% SOLD
0% HEDGED



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